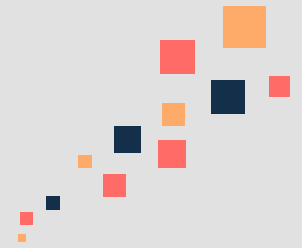




ANGEL INVESTOR TRAINING PROGRAM

Your Gateway to
Smart
Investments



20-21
DECEMBER 2024

 **Venue**

Savitribai Phule Pune
University

JOIN THE INVESTORS COMMUNITY!



VALUE ADDITIONS

Angel investing is increasingly gaining traction in India as a promising investment avenue. Here's why you should consider it:



01

MENTOR & INVEST

Be a part of Growth journey by sharing wealth of experience, industry connections, and business acumen.

02

HIGH GROWTH POTENTIAL

By investing early, angel investors stand to gain significant returns if the startup succeeds.

03

DIVERSIFICATION OF INVESTMENT PORTFOLIO

Angel investing allows you to diversify beyond traditional investments like stocks, bonds, or real estate.

04

GOVERNMENT SUPPORT FOR STARTUPS

The Indian government promotes entrepreneurship through initiatives like Startup India and Make in India, offering tax incentives, easier compliance, and funding support.

05

ATTRACTIVE EXIT OPPORTUNITIES

With an increase in mergers, acquisitions, and IPOs in India, angel investors have multiple avenues to exit with significant returns.

By venturing into angel investing, you can tap into India's vibrant startup ecosystem and potentially earn high returns.



ABOUT THE PROGRAM

SESSIONS

■ Laying the Foundation for Angel Investing

1. Mindset of Angel Investors
2. Startup Evaluation Matrix
3. Building Your Investment Thesis & Conducting Due Diligence

■ How to make Smart Investments

1. Structuring Investment Deals & Legal/Regulatory Requirements
2. Taxation Management, Portfolio Distribution, Risk Management



KEY HIGHLIGHTS

■ 20th DEC 2024 (FRIDAY)

Fireside Chat

- An intimate, candid conversation featuring industry leaders, successful angel investors, and startup founders.
- The fireside chat provides participants with unique insights into the world of startup investing, entrepreneurship, and the evolving landscape of innovation.

■ 21st DEC 2024 (SATURDAY)

Shark Tank

- A dynamic and interactive session where participants experience the thrill of startup pitching and investing.
- The Mock Shark Tank simulates real-world pitching scenarios, allowing participants to evaluate startups, ask critical questions, and offer constructive feedback.



LEARNING OUTCOMES



Informed Investment Decisions



Angel Investment Basics



Risk & Portfolio Management



Learn from Practical Experience



10:00-10:30 AM

30 MIN

Program Introduction - By Dr. Arvind Shaligram

10:30-11:30 AM

60 MIN

Session 1

Mindset of Angel Investors

1. **Persona:** Understand the traits and mindset of successful angel investors.
2. **Risk Appetite:** Identify and align your personal risk tolerance with your investment goals.
3. **Financial Management:** Learn strategies for managing both personal and investment finances effectively.

11:30-11:40 AM

10 MIN

Group Activity

11:40-01:00 PM

80 MIN

Session 2

Startup Evaluation Matrix

1. **Market Potential:** Learn how to assess a startup's market size, growth potential, & competition.
2. **Team Evaluation:** Understand what makes a strong founding team and why it matters
3. **Product & Technology:** Analyze the startup's product, value proposition, and scalability.
4. **Valuation Traits & Optimal Scenarios:** Discover how to assess startup valuations, identify key valuation drivers, and understand what constitutes an optimal valuation scenario.

01:00-01:45 PM

45 MIN

Lunch Break

01:45-02:00 PM

15 MIN

Group Activity

02:00-03:00 PM

60 MIN

Session 3

Building Your Investment Thesis & Due Diligence

1. **Investment Thesis:** Learn how to define your investment criteria and areas of interest based on your risk appetite and goals.
2. **Due Diligence:** Step-by-step guide on evaluating a startup's financials, legal status, market positioning, and other key viability factors.

03:30-04:15 PM

45 MIN

Fireside Chat





10:30-11:30 AM
60 MIN

Session 1

Structuring Investment Deals & Regulatory Requirements

- 1. Deal Structuring:** Gain an overview of term sheets, equity vs. convertible notes, and the process of negotiating investment terms, including valuation and dilution, and how they impact your return
- 2. Legal and Regulatory Compliance:** Understand the key legal aspects to consider, including the Companies Act, investor rights, and the importance of conducting thorough due diligence on startups.
- 3. Financial Management:** Learn strategies for managing both personal and investment finances effectively.

11:30-11:45 PM
15 MIN

Group Activity

11:45-01:15 PM
90 MIN

Session 2

Taxation Management, Portfolio Distribution, Risk Management

- 1. Taxation:** Learn about the tax implications of angel investments and how to manage them.
- 2. Portfolio Strategy:** Understand how to balance risk across your investment portfolio to maximize returns and minimize losses.
- 3. Risk Management:** Gain the skills to identify, manage, and mitigate risks associated with startup investments.

01:15-02:00 PM
45 MIN

Lunch Break

02:30-03:00 PM
30 MIN

Shark Tank



SESSIONS BY



Shashank Verma

Business Coach
Angel Investor



Honish Zaveri

Partner @Kiani Ventures
Angel Investor



Prajakta Shetye Deo

Co-Founder @Posiview Ventures
Mentor-Cherie Blair Foundation
Investment Banker



Utpal Doshi

CA
Seasoned Investor



Vivek Sadhale

Co-Founder at LegaLogic Consulting
Corporate Lawyer



OUR TEAM



**Shubham
Dhoot**

CEO StartoPreneur



**Dr. Arvind
Shaligram**

CEO SPPU Research
Park Foundation



**Utsav
Jaspara**

CFO StartoPreneur



Media



Venture Capital

PARTNERS



WHY JOIN US?

The Angel Investor Program is designed for anyone looking to enter the world of startup investing with confidence. Whether you're a complete beginner or looking to refine your investing skills, this program provides the tools, knowledge, and experience to make informed investment decisions. Join us on this exciting journey and start making smart, strategic investments today!

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